



## Experienced Sales Specialist Medical (M/F)

As Sales Specialist Medical you are responsible for the sales of medical machinery to companies worldwide. You will extend the GDO network; approach, maintain and monitor prospects, customers and players in the medical market (especially focused on cardiovascular). You inventory needs, discuss with the GDO engineering team, write presentations en negotiate quotations with customers. You present GDO, visit, organize and participate in trade shows in Europe and the US. You have already gained similar experience in sales of machinery and mechanical applications in an international environment. You present weekly/ monthly reports to the management team.

### Your profile:

- You have at least a bachelor degree in a technical or medical education,
- You have at least 5 years' experience in an International Sales position where you have demonstrable experience in sales of medical/ pharmacy machinery/ solutions.
- You have knowledge of measurement techniques and optics,
- You are driven in Sales and Account Management,
- You have marketing experience and can coordinate design of new marketing material,
- You are willing to travel worldwide on a regular basis (30%),
- You are in the possession of a driver's license,
- Good command of English and German, spoken and written, is a must,
- Ability to build long-lasting relationships with customers at all levels,
- You are results driven, entrepreneurial and result oriented,
- You have the ability to perform under pressure and are also flexible, independent and creative,
- You are sociable, interested and interesting

When you are interested and have the right qualifications then please forward your application (motivation and CV) to Ires Thevissen-Zoetbrood; [ires.thevissen@gdo-bv.com](mailto:ires.thevissen@gdo-bv.com).

*GDO Precision Technology is a fast growing specialist in production automation and inspection systems, situated in the Netherlands (Eygelshoven), Germany, (Baden-Baden and Munich) and with a sales office in the US (Minneapolis). GDO B.V. (Eygelshoven) was established in 1956. After a management buy-out in 2003 GDO B.V. became a private organization offering complete solutions to the automotive and medical industry, with the policy one-stop shopping for automation solutions in combination with inspection systems. At the moment GDO has about 100 employees divided over the four departments Machinery, Vision Systems, Tooling, and Testing and Diagnostics. Over the years GDO B.V. has become an experienced partner of numerous international manufacturers within the automotive-, life science-, food-, packaging- and energy industry. Thanks to the unique combination of creative engineering, in-house manufacturing and inspection expertise, GDO B.V. has made an essential contribution to customer successes.*